



AV Retail Pvt. Ltd.

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Corp. Off. – Plot No. 337, LGF, Sector - 38, Gurugram – 122001

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www.avretail.co.in

Who We Are

AV Retail Pvt. Ltd. is a leading Sourcing & Distribution House, started in 2014 by Neha A Bansal. AV Retail Headquartered in Gurugram (Delhi/NCR) work as One Stop Solution for all your Procurement, Sourcing & Distribution requirements. We Specialize in procurement at competitive prices from more 1000+ suppliers, OEM & Distributors registered with us.

Armed with a collaborative workforce, the team at AV Retail comprises professionals who are driven by a passion to help & empower the SME/Corporates in achieving their goals by assisting them in their procurement & gifting need. What makes us unique is our ability to make customer engagement a delightful experience. The team comprises over 10 + professionals with domain expertise in sales, supply chain, marketing, and IT.



#startupindia



Core Team

Neha A Bansal – Founder & CEO

Neha heads Strategy and Marketing at AV Retail and is responsible for Business Development and setting Long term Goals for the venture. She has an extensive background in the technical domain with prestigious projects like one with DRDO under her belt. She holds a B. Tech in Electronics & Communication and did her Masters in Finance and Marketing from IBS, Mumbai. She has worked with ICICI Bank in their Commercial Banking Division prior to starting AV Retail.



Core Team



Abhinav Bansal – Director Sales

Abhinav Bansal, Holds B. Tech. (Electronics & Communication), Kurukshetra University & PGDBA from Symbiosis, Pune. He is a Business & Management professional with over 15 years of rich experience in Sales & Management, Technical Consultancy with proficiency in handling Sales Operations encompassing Branding & Media Planning, Corporate Sales and New Product Roll-out with expertise in devising marketing activities for augmented sales & revenue growth.

Vision & Mission

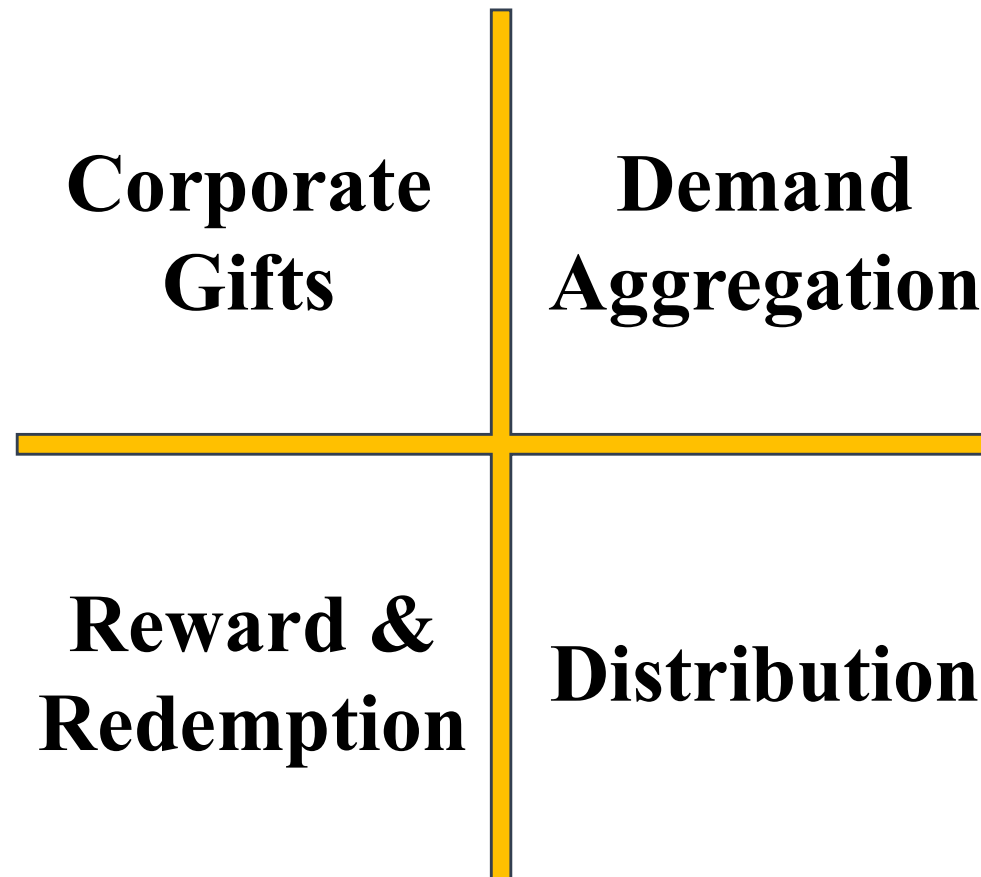
VISION

To create a stress free life for our customers by providing them the best solutions of their corporate and bulk buying needs.

MISSION

Our mission is to be the most customer-centric company, that best understands and satisfies clients with product and services; to be a leading buying and sourcing house for new and existing domestic and international customers.

Services Offered



AV Retail provides you a wide range of Corporate gifts, to make an inspired choice. We meet all your gifting requirements, whether it's a motivational gift for your employees, gifts for clients , gifts to increase your brand visibility and boost brand awareness, or be it a statement elite gift. We have a special category for event companies, corporate houses, institutions and organizations for a memorable event. We have quite a few unique and innovative tailor made gifts to meet your corporate needs.

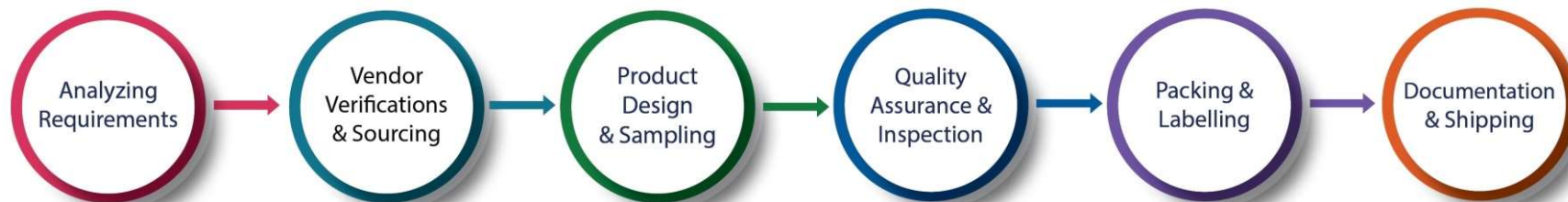


Services Offered

Demand Aggregation

AV Retail is a pioneer Demand Aggregator dealing in more than 30+ categories with 10,000+ products. We have a vast base of vendors all across India and world.

AV Retail is a one stop solution for all your MRO Procurement needs. We have a strong network of manufactures/suppliers, which ensures that we source the requirement of our client meeting the quality standards, at best price and on time. Our team rigorously works and get what our customer needs, through available product base, customizations or new product development.



Demand Aggregation

AV Retail is India's Leading Demand Aggregation Platform for Industrial Goods & Products

28 + Product Categories

More than 0.2 Million Products

Over 800 Brands

More than 500 Vendor Partners

Shipping to more than 900
Cities

More than 50 Key Supply
Partnerships



Services Offered

Distribution

AV Retail Supports Distribution Management for Modern Retail, Quick Commerce, Reward & Redemption Platforms with 800 + products for their brand partners. We also have a strong b2b connect across India dealing with big IT corporates, hospitals, SME business etc.,



Services Offered

Distribution - Brands Associated



FURR

DOMINA



HomeMate



The Process

Order Processing

- Order Captured
- Checked & Moved to Warehouse Systems



Warehouse

- Picking Bucket
- Second Stage Check with the Order Sheet
- Packing
- Moved to be Shipped Status



Dispatch

- Pick-Up for Dispatch
- AWB Created
- System Updated
- Customer Informed



Delivery

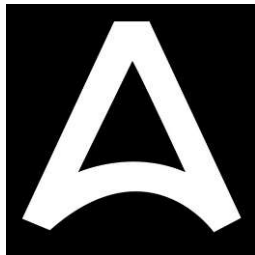
- Shipment Delivered
- Customer Query Handled
- Order Closed

DELIGHTED CUSTOMERS

Clients



Clients



Clients – Quick Commerce





**For any requirement,
Please email - info@avretail.co.in
or
Call +91 99902 03311, 99905 99099**